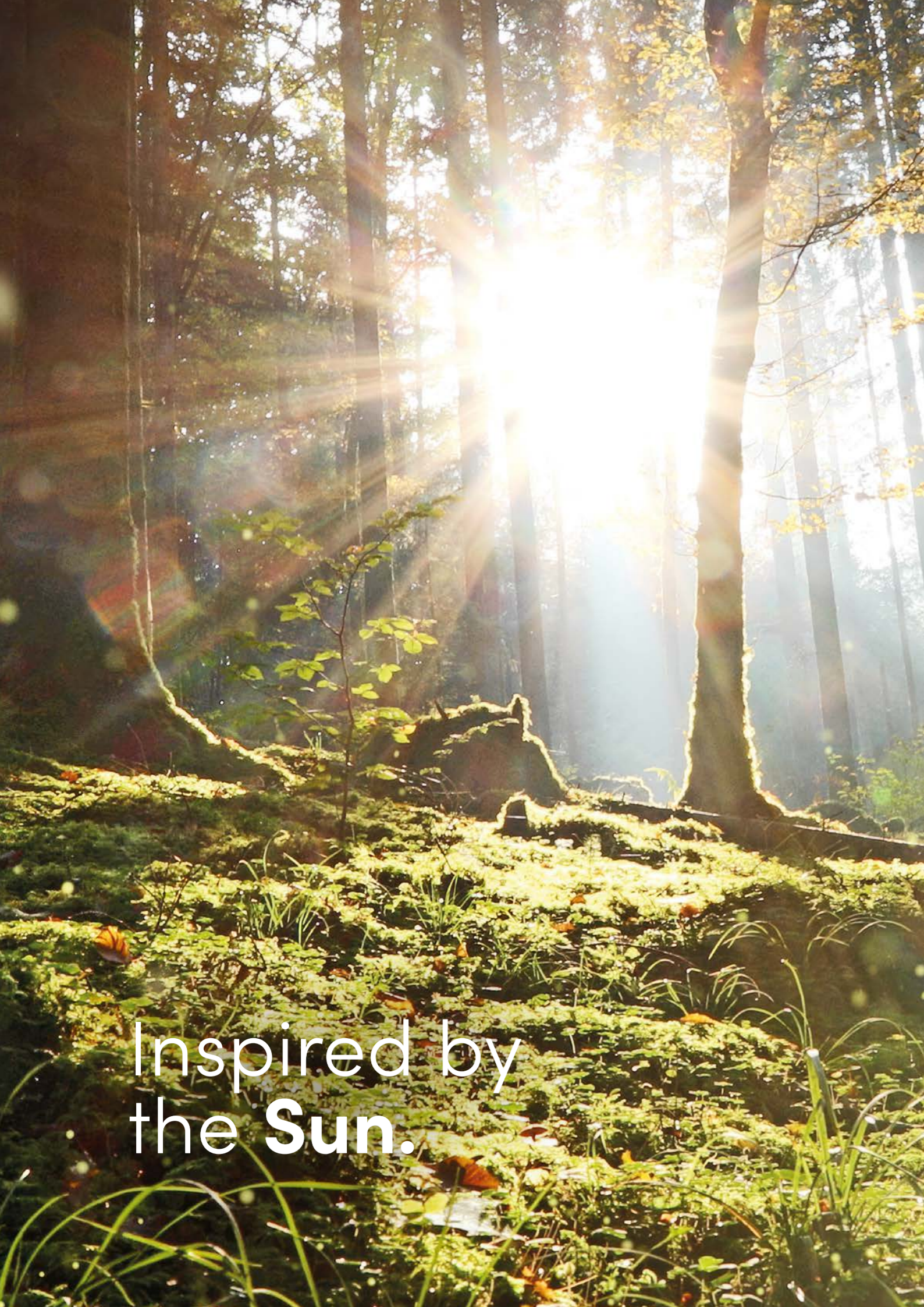


Teaming up for shared success.
Become a Griesser Partner.



 **GRIESSER**



Inspired by
the Sun.

A partnership you'll profit from.

Griesser is a byword for over 140 years of top-caliber service and outstanding quality products. That's why we enjoy so much confidence and trust among our endusers. You, too, can take advantage of the key sales edge that the Griesser brand provides, along with our comprehensive knowledge and understanding of our customers' individual needs. How? By joining the more than 7000 trade partners we already work with Europe-wide.



Our long-standing collaborations with our many and various trade partners are a key element in Griesser's success. We greatly value these relations and the exchanges they maintain. Our contacts with such partners tend to be very close: we're there for them throughout the sales process, with assistance and advice or with concrete sales support. We put all our expertise and experience at their disposal. And we offer them the best possible service – not just reliably, but long-term, too.

From the first customer contact to the offer and the ordering and right through to the delivery, installation, servicing and repair, Griesser ensures that its trade partners are successful and their customers are satisfied. That's why our traditional Griesser brand generates such confidence and satisfaction – not just with our endusers, but among our trade partners, too.



Personalized advice, online and on-site. So you can provide your customers with the best possible service.



Guaranteed availability of replacement parts for at least 15 years – and with special warranties, too.



Support for upgrading to smart control systems. We'll show you how to upgrade to smart control systems. So you can enlighten your customers on all the many benefits of Griesser's intelligent and energy-saving system control solutions.



The Griesser Academy offers you innovative basic and further training that can help secure your long-term business success. Our Sustainable Learning concept deftly blends theory and practice, offers exchanges with our experts and puts a firm accent on joint and shared progress, be it online or at your business location. We also offer further programs and events at our Griesser operating sites.

**Are you a pioneer, too?
We look forward to talking to you!**



Meet your customers' wishes.

Smart solar shading solutions for your product range.

Facade awnings.
Lightweight and robust.
Wind-resistant up to 92 km/h.



Window shutters.
Widest range of models.
Long-lasting and easy-care.



Six-year warranty
on all Griesser products.
Quality your customers
can count on.



Rolling shutters.
High intruder protection.
Full darkening capability.



Patio/balcony awnings.
Top stability and weather resistance.



Smart Home. Smart Building.
The key to a safe, secure and sustainable home.

Offer your customers comfort and security combined. Our flexible control systems can be retrofitted or upgraded at any time, and can be swiftly and simply tailored to your customers' individual needs.



Venetian blinds.
Flexible sunlight control.



A first-class partner program that gives you a clear competitive edge.

All the benefits at a glance.



A brand with tradition

Partnering with Griesser offers you new opportunities: the success of our brand will help boost your customers' confidence and trust.



Collaboration

With our strong business network, you'll be excellently placed and equipped for all your daily work. Our easy-to-reach specialists will be readily to hand for any technical issue. We'll be happy to help you conduct any project. And we'll be there for you in person, too – wherever you may need us.



Academy

Make your teams even more professional, with the theoretical schooling and the practical training provided by our Griesser Academy.



MyGriesser: the multi-service platform

Save yourself time by taking advantage of MyGriesser and all its useful functions – to configure products, order replacement parts, obtain advertising material and more. Swift, simple and practical, MyGriesser will provide you with reliable and comprehensive support throughout all your work – 24 hours a day, seven days a week.



Our bonus system

As a member of our Griesser Partner Program, you'll enjoy special preferential offers that are tailored precisely to you and your needs.



Product quality and experience

Our partners view and value us as a manufacturer of top-quality products. We guarantee, too, that the replacement parts for our systems will remain available for at least 15 years. And if all that weren't enough, we'll also share with you our entire expertise on our customers' individual needs.



Reliably fast

We guarantee you quick and direct deliveries. You can always count on us.



Sales and showroom support

We support all our partners individually at their point of sale, online or in print:

- We provide our partners with sample products and materials.
- We supply various marketing tools (such as logos and website links) for your on-line presence and platforms.
- Our flexible modules can all be tailored to the sales spaces you have available.
- We can provide product presentations in any of three sizes to suit your showroom space.
- With shared brochure printing and joint promotional appearances, we'll give you greater sales impact for lower sales costs.



Our partner network

When selecting our Griesser Partners, we always strive to achieve and maintain a balanced group and network that gives all its members added strength and impact. Our partners further benefit from a standardized pricing and discount system.



Dominik
Girsberger
GIRSBERGER AG
Schlattingen
Switzerland

«We have been a Griesser Partner since 1991 and appreciate the impressive product range as well as the excellent quality. Overall, the complete package is simply outstanding – which is why we have been working together for so many years. We especially value the first-class support: quick and competent responses on the phone, punctual and complete deliveries – this makes working with Griesser so valuable.»



Luca Bertoldo
BERTOLDO
ROSINA,
Bolzano,
Italy

«We have been working with Griesser since the early 1970s, so for almost 50 years. As for me, I must say that the quality of Griesser products is truly outstanding. I have come across products from competitors by chance, but there is simply no comparison. Griesser is certainly positioned in the mid to upper market segment, but it deserves to be there because the product is really good. In Bolzano, even the umbrellas in schools, which have been in operation since the 1960s, are maintained by Griesser, and spare parts are still easy to find.»



Didier Dauga
ELECT FERMETURES,
Valenton,
France

«For over 30 years, our collaboration with Griesser has been a success. Their products stand out for innovation, durability and aesthetics, and they are distinguished by their commitment to excellence and adaptability to market changes. The team reliably responds to our specific needs, and every project is executed with great care. This partnership allows us to offer sustainable and energy-efficient sun protection solutions. We look forward to a continued successful future.»



Three partnership levels. To jointly maximize your success.

Our Griesser Partner Program offers three membership levels: Retailer, Trade Partner and Premium Partner. Each of these levels comes with its own range of benefits.

We'll start by talking with you to see where we both presently stand. Then we'll determine together what type of Griesser partnership offers the greatest development potential.

<p>Griesser Retailer</p> <p>Level 1:</p> <ul style="list-style-type: none"> + Offering and selling Griesser products + Conducting projects <p>Griesser Retailer We begin our partnership with an initial appointment. After that, as a registered Griesser retailer, you offer, sell and distribute our Griesser products. And conduct projects with us, too.</p> <p>+ Customer Value</p>	<p>Griesser Trade Partner</p> <p>Level 2:</p> <ul style="list-style-type: none"> + The Griesser network + Further training + Close dialog and exchange + Offering and selling Griesser products + Conducting projects <p>Griesser Trade Partner As a Griesser Trade Partner, you enjoy all the benefits of Level 1 membership. But you also have our Griesser network and our further training programs at your disposal. And we'll always be in close contact, dialog and exchange.</p> <p>+ + Customer Value</p>	<p>Griesser Premium Partner</p> <p>Level 3:</p> <ul style="list-style-type: none"> + Griesser products as standard + Exclusive Premium Partner benefits + The Griesser network + Further training + Close dialog and exchange + Offering and selling Griesser products + Conducting projects <p>Griesser Premium Partner In addition to all the advantages of Level 1 and Level 2 membership, our Griesser Premium Partners – who offer Griesser products in their standard product range – enjoy further special exclusive benefits, too.</p> <p>+ + + Customer Value</p>
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Our Griesser Partner Program.

Your tools for a successful collaboration.

Product range.

Top quality and outstanding design. With our Online Configurator, too.



Venetian blinds



Facade awnings



Window shutters



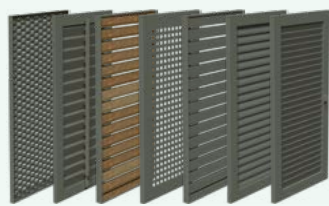
Rolling shutters



Smart Home
Smart Building

Documentation and samples.

Quality you can feel.



- Sales tools:**
- Documentation
 - Color charts and samples
 - Working models: cross-sections of key components
 - And much more



- Online library:**
- Installation videos
 - Technical documentation
 - Price lists
 - And much more

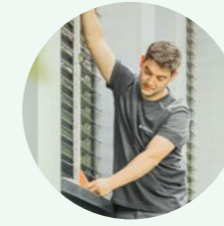


The Griesser Academy.

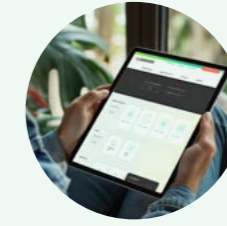
Competence center and forum combined.



Basic training – in-house with us.



Rolling Academy – on-site with you.



Digital – flexible training when and where you need it.

MyGriesser. Online.

Everything at a glance. Any time.



Marketing tools. Showroom/POS.

Inspire your customers.



With everything from starter kits to showrooms, we provide our partners with individual point-of-sale support, both printed and online.



- Brochures of all kinds
- Mobile rollups and panels
- Posters, displays, construction plans
- Marketing tools for your online platform



Showroom/POS: We can provide you with product presentations in any of three sizes to suit your specific sales space.

You are already registered?

Login

You are new at MyGriesser?

Register now for free

CONFIGURATOR

My Quotations

My Orders



Venetian Blinds



Facade Awnings



Rolling Shutters



Wing Shutters

SHOP

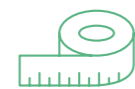


Marketing Tools



Spare Parts

SERVICES



My Measures



Library

ACADEMY

- Subscribe to a Training
- My Trainings
- My Diplomas



Want to make your work easier?

Take advantage of our MyGriesser service portal.

Everything at a glance, 24/7. Whether it's that key piece of info you urgently require at the end of a working day, that order you need to place even though it's a public holiday, or that vital replacement part you have to order outside business hours, MyGriesser is always there for you – day or night, every day of the week – giving you a total overview whenever you may need it.

MyGRIESSER

New to MyGriesser? Take full advantage of our digital Griesser platform:

- ✓ Practical features like the product configurator with its direct order facility.
- ✓ Easy-to-view offer tracking.
- ✓ Overviews of your order status.
- ✓ Quick and easy ordering of replacement parts.
- ✓ Advertising materials to support your sales activities.
- ✓ Earn bonus credits under our MyGriesser benefits program.
- ✓ Available to you 24/7 – quick, time-saving and easy to use.
- ✓ Your very latest status, constantly available.
- ✓ Established throughout Europe for your self-service needs.



«MyGriesser OnSite»
The innovative digital solution for the construction site.

Our new MyGriesser OnSite application transforms the traditionally analog construction site day into a new digital experience. With its optimized measurement functions and its fully digital processes, MyGriesser OnSite delivers substantial added value for our Griesser Partners.

In addition to sizeable time savings, MyGriesser OnSite offers swift and precise on-site assistance and advice, enhanced project and product overviews and new ways and means to address each specific customer's individual wishes and needs. All of which translates into greater work efficiency and higher customer satisfaction.

The Griesser Academy.

To take you and your people further.

We're convinced at Griesser that a well-trained workforce is a crucial component in any company's success. So we'd like to help you further develop and refine your employees' knowledge and skills. Do take full and fruitful advantage of our product diversity and our vast expertise. You'll find the right training for everyone in our extensive course program.



The Griesser Academy is a competence center and a forum combined.

As a Griesser Partner, you're always welcome to take part in our training activities. Our program here offers a balanced range of theory courses and more practical training that can be directly applied.



Theory.

- Product and service expertise
- Knowledge of ordering processes
- Best practices from our Griesser specialists



Practice.

- Error-free measuring
- Working with Griesser job documents
- Instruction in installation and using further work tools
- Installation options, motorization and other product solutions
- Best practices from our Griesser specialists and insights into the European markets

We offer our training in three different formats:



Basic training:
in-house with us.



The Rolling Academy:
on-site with you.



Digital webinars:
flexible further training where and when you need it.



Welcome.

As a Griesser Partner.

Our partners are the core of our business, as they have been since 1882. Take advantage of our top-quality European production and our close collaborations throughout the buying process, from customer contact and consulting to product installation and follow-up service and care.

Four steps to becoming a Griesser Partner

Thank you for your interest in becoming a Griesser Partner. Here's the four-step process involved:

1.

Contact us.

By phone or email:
0800 20 20 20 (CH)
+43 5525 64222-0 (DE/AT)
fachhandel@griesser.ch

or via the
[partner contact form](#) at
www.griesser.ch

2.

Meet us.

We'll conduct an initial discussion with you, at your premises or online. Here you'll be able to learn about our corporate philosophy, our products and our Griesser Partner Program. We'll also discuss and clarify any questions either of us may have, along with the next steps.

3.

Get to know us.

You'll next be given a more extensive familiarization with our company, our products and our services at our Griesser Academy which is carefully tailored to your specific needs.

4.

Benefit from us.

As a member of our Griesser Partner Program with all its various advantages, you'll be able to position yourselves even more effectively in your business markets.

Let's get together!

Contact us now for a totally non-binding initial discussion. We'd be delighted to talk to you!



A man with short, wavy brown hair and a light beard is wearing black-rimmed glasses and a light blue button-down shirt. He is looking out of a window with horizontal blinds, which are partially open, allowing soft, natural light to filter through. The background outside the window is a blurred green landscape, suggesting a park or garden. The overall mood is calm and thoughtful.

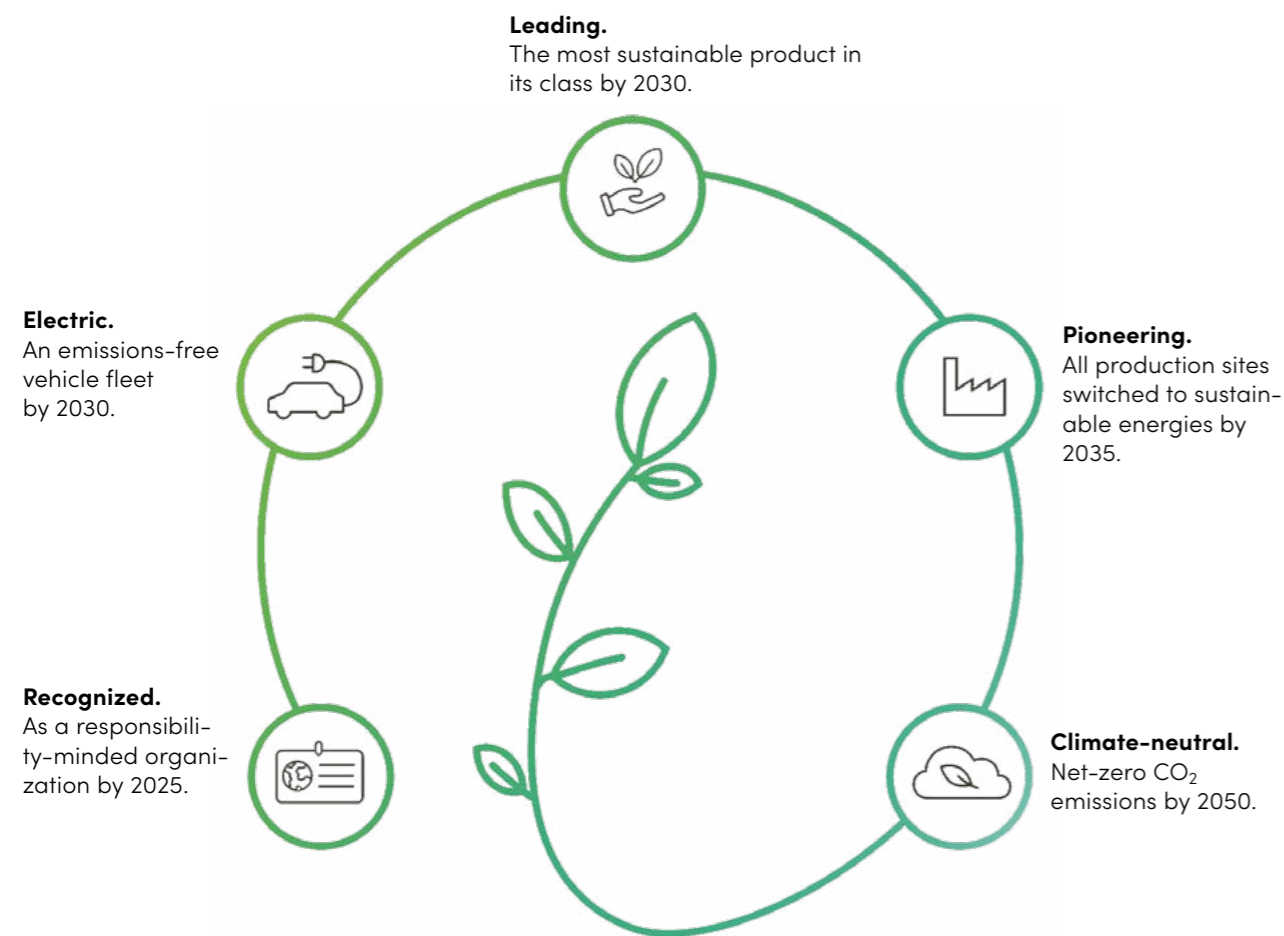
Our commitment.
Sustainable solar
shading solutions
for tomorrow.



Sustainably innovative.

Balancing growth and climate care.

As a forward-looking company, we are well aware at Griesser of our responsibilities towards the natural world. That's why we strive to make all our business activities as sustainable as possible over the longer term.



Innovative products of resource-sparing manufacture, targeted investments in green building refurbishments and switching our vehicle fleet to e-mobility are just some of the key elements in Griesser's ongoing endeavors to make itself and its business and operations as sustainable as can be.

The goals of our Griesser Climate Vision can only be jointly achieved. That's why we are working with equally committed partners on our journey towards a climate-neutral tomorrow.

Griesser has been an active partner of myclimate, one of the leading providers of carbon offset programs and climate care advice, since 2008. We also number the reputed swisscleantech business association among our strong partner base.

Griesser is a signatory to the charter to make Switzerland carbon-neutral by 2050 and an active participant in the corresponding activities. And we're internationally active, too: since 2022, Griesser has been a signatory to the UN Global Compact, the world's biggest initiative to ensure sustainable business activity, which has been established by the United Nations to promote sustainability and corporate responsibility.



Smart strategy:

Griesser's automatically controlled products can reduce a building's energy needs by up to 40%.



Sustainable construction:

Griesser has the widest range of EPD/FDES-certificated products in its industry sector.



Tried-and-trusted recycling:

Griesser has been ensuring the climate-neutral disposal of its life-expired blind products for the last 15 years.



For the climate's future:

Griesser maintains long-term partnerships with myclimate, swisscleantech and the UN Global Compact, and promotes further specific climate protection projects.



A sustainable family business:

Griesser was the proud recipient of the 2022 Family Business Award.

We don't just talk, we act. And we demonstrate our desire and our drive to make a difference through our various climate commitments. Find out more about what Griesser is doing to help give our world a sustainable future:

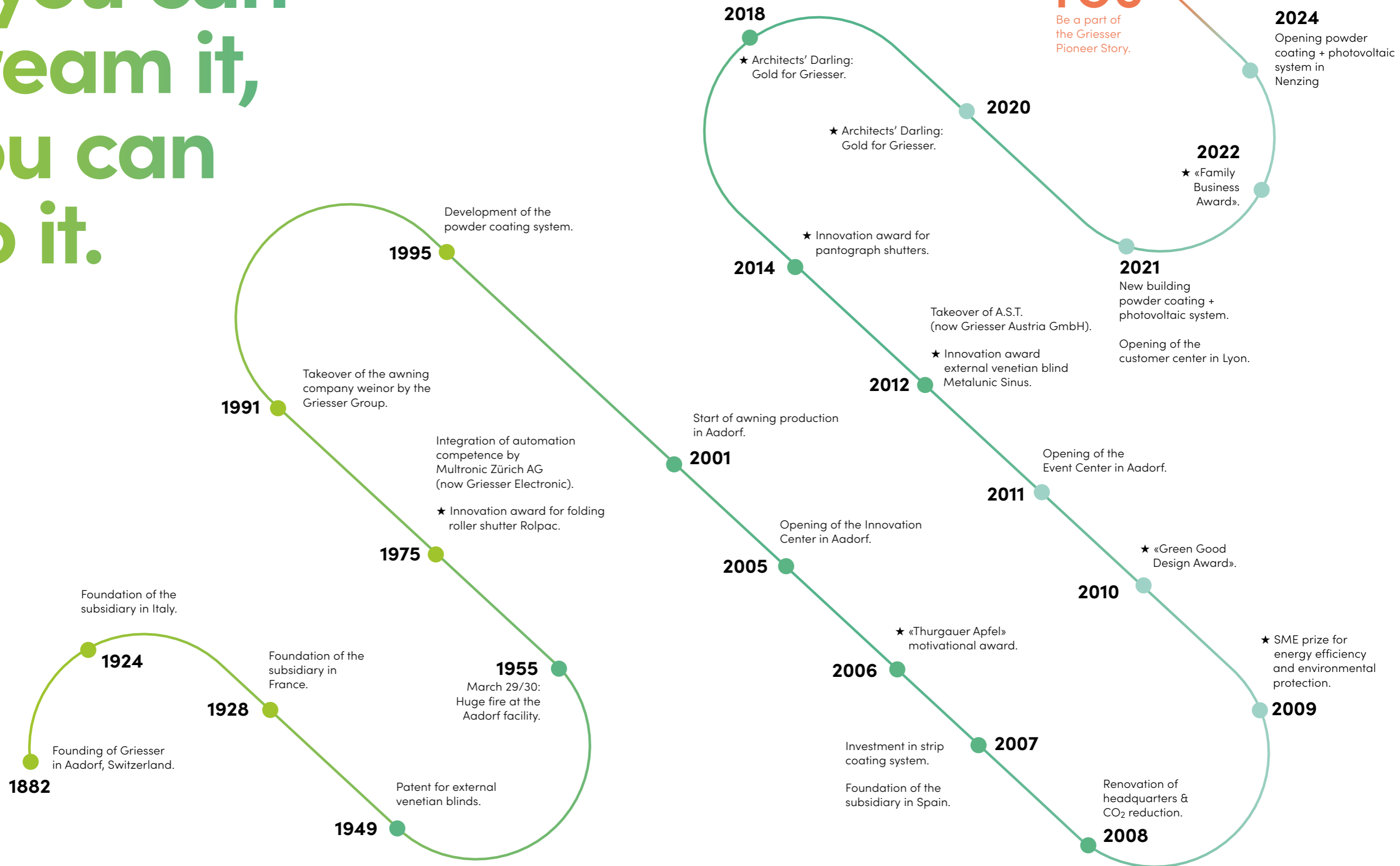




Pioneering since 1882.

If you can dream it, you can do it.

Walt Disney



YOU
Be a part of the Griesser Pioneer Story.

Facts & Figures

Griesser Group.



Largest variety of solar shading products and weather protection solutions.

6 Production sites



1st 2 Company Brands

7 000 Trade partners

1 500 Employees



Various awards

306 million CHF sales (2024)

Production sites of the Griesser Group.



Griesser Aadorf, CH
Specialist in the manufacture of external venetian blinds and controls.



Griesser Carros, FR
Specialist in the production of facade awnings.



Griesser Nenzing, AT
Specialist in the production of window shutters.



Griesser Wolschwiller, FR
Specialist in the production of rolling shutters.



weinor Cologne, DE
Specialist in the manufacture of patio roofs/awnings for patios and conservatories.



weinor Möckern, DE
Specialist in the production of awnings.

Inspired by the **Sun.**

griesser.com

